

	POSITION DESCRIPTION								
Job Title:	CR Implementer								
Employer:	Sol Petroleum Bahamas Limited								
Location:	Western Caribbean (Bahamas/Bermuda and Cayman Islands)								
Reports to:	Sales and Marketing Manager - Sol Petroleum Bahamas Limited								
Subordinates:	None								
Job Description:	<p><u>Main Role:</u></p> <ul style="list-style-type: none"> • Support implementation and execution of local convenience retailing activities, including convenience product selection and supply, pricing, promotion and merchandising layout for their assigned suppliers / categories as Consistent with the category plans. • Provide convenience retailing support through effective internal and external organization and interfaces • Participate in Retailer selection processes • Provides CR knowledge transfer/ training • Participate in the setup of new/remodel stores <p><u>Other Key Responsibilities:</u></p> <ul style="list-style-type: none"> • Facilitates interface with CR to support the development and implementation of convenience retailing (CR) strategies, tactics and plans; adapts within a framework endorsed by CR and Formats Manager and local sales organization to ensure responsiveness to local marketplace needs • Leads the implementation of c-store category plans, provides input to annual and convenience retailing plans and establishes category-level sales and margin plans for their assigned local categories • Supports achieves margin targets established in the category sales and margin plans • Leads the efficient and effective execution of convenience retailing programs • Leads in-market vendor management / negotiations – vendor selection, product cost negotiation, joint promotions • Ensures vendor contract compliance (i. e. promotions, rebates invoicing, planograms) • Primary local interface between the market and CR. Provides feedback on range, programs and promotions • Supports the development and implementation in conjunction with foodservice Category Manager, proper product pricing for various categories. Provides competitive information reflecting price survey data • Supports implementation and coordinates programs, projects, promotions 								
BOLD Behaviours and Values	<ul style="list-style-type: none"> • Be an ambassador and supporter of our BOLD leadership behavior and values. <div style="text-align: center;">  </div> <div style="text-align: center;">  </div> <div style="margin-left: 20px;"> <table border="1" style="width: 100%;"> <tr> <td style="width: 15%;">Build:</td> <td>I build collaborative teams across Parkland</td> </tr> <tr> <td>Own:</td> <td>I own my mandate</td> </tr> <tr> <td>Lead:</td> <td>I lead by embracing change and continuous improvement</td> </tr> <tr> <td>Deliver:</td> <td>I deliver exceptional results through customer experience</td> </tr> </table> </div> <ul style="list-style-type: none"> • When we are BOLD, we create a work environment where we can thrive and excel through continuous improvement whether we are an individual contributor, manager, director, or the senior leadership team. 	Build:	I build collaborative teams across Parkland	Own:	I own my mandate	Lead:	I lead by embracing change and continuous improvement	Deliver:	I deliver exceptional results through customer experience
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Job Candidate Requirements:	<ul style="list-style-type: none"> • A Bachelor's degree in Marketing or Business Administration. A Master's degree in the above would be an asset • A minimum of 5 years related experience with a demonstrated "Can Do" skill set • Experience in retail sales and marketing • Strong communication, interpersonal and organisational skills are definite requirements • Demonstrated ability to deliver quick decisions with a keen commercial sense in decision making. • Able to work virtually • Proficiency in MS Office
Other Information:	In addition to basic salary the successful applicant shall receive any applicable job grade allowances, and be eligible to participate in the Sol Group Pension Scheme and its non-contributory Group Health and Life Insurance Scheme.
Application Procedures:	Applications are to be submitted by completing the Sol Job Application Form available on the Sol website at solpetroleum.com and submitted via e-mail to careers@olpetroleum.com on or by December 11, 2019 . Applicants must complete all of the requested information to be considered. Certified copies of relevant certificates will be requested for those applications under consideration. Only suitable applications will be acknowledged.